

# MARICO BANGLADESH LIMITED

Registered Address: House No. 01, Road No. 01, Sector No. 01, Uttara, Dhaka 1230 Corporate Office Address: The Glass House, 6<sup>th</sup> Floor, Plot. 02, Block: SE (B) Gulshan Avenue, Gulshan 1, Dhaka 1212

# Price Sensitive Information & Unaudited Financial Statements as at and for the nine months period ended 31 December 2018

#### Shareholders' Information

This is for information of our valued shareholders that the Board of Directors of the company in its meeting held on Thursday, 24 January 2019 at 5:30 p.m. at its Corporate Office situated at The Glass House, 6th Floor, Plot. 02, Block: SE (B) Gulshan Avenue, Gulshan 1, Dhaka, has disclosed following information:

## Performance of Marico Bangladesh Limited as on 31 December 2018;

| Particulars                                | 31 December                | 2018 (Taka)                | 31 March 2                 | 2018 (Taka)                 |
|--|----------------------------|----------------------------|----------------------------|-----------------------------|
| Net Asset Value (NAV) Per Share            | 46.77                      |                            | 47.38                      |                             |
| Net Tangible Asset Value Per Share         | 46.64                      |                            | 47.19                      |                             |
| Particulars                                | Nine Months Ended          |                            | Three months ended         |                             |
|  | 31 December<br>2018 (Taka) | 31 December<br>2017 (Taka) | 31 December<br>2018 (Taka) | 31 December<br>2017 (Taka)) |
| Basic Earnings Per Share                   | 49.39                      | 41.38                      | 16.47                      | 11.18                       |
| Net Operating Cash Flow Per Share (NOCFPS) | 61.88                      | 57.47                      |                            | -                           |

#### **Condensed Statement of Financial Position**

| Assets Property, plant and equipment   | Particulars  | 31 December 2018<br>Taka | 31 March 2018<br>Taka |
|--|--|--------------------------|-----------------------|
| Intangible assets  | Assets   |                          |                       |
| Deferred tax assets         49,550,939         58,510,013           Non-current financial assets         14,278,092         11,504,048           Other non-current assets         32,984,065         28,563,337           Total non-current assets         582,771,596         616,350,682           Inventories         1,269,370,898         1,717,322,020           Other current financial assets         1,379,922,883         1,244,197,702           Other current assets         607,649,701         610,794,216           Cash and cash equivalents         575,203,600         279,189,737           Total current assets         3,832,147,082         3,851,503,675           Total assets         4,414,918,678         4,467,854,357           Equity and Liabilities         Equity         315,000,000         315,000,000           Share capital         315,000,000         315,000,000         252,000,000           Share premium         252,000,000         252,000,000           Retained earnings         906,311,364         925,586,729           Total equity         1,473,311,364         1,492,586,729           Liabilities         Employee benefit obligation         44,432,811         49,861,763           Total non-current liabilities         350,000,000         300,000,000  | Property, plant and equipment  | 481,736,344              | 511,585,227           |
| Non-current financial assets         14,278,092         11,504,048           Other non-current assets         32,984,065         28,563,337           Total non-current assets         582,771,596         616,350,682           Inventories         1,269,370,898         1,717,322,020           Other current financial assets         1,379,922,883         1,244,197,702           Other current assets         607,649,701         610,794,216           Cash and cash equivalents         575,203,600         279,189,737           Total current assets         3,832,147,082         3,851,503,675           Total assets         4,414,918,678         4,467,854,357           Equity and Liabilities         Equity         44,4918,678         4,467,854,357           Equity and Liabilities         252,000,000         315,000,000         315,000,000           Share capital         315,000,000         315,000,000         252,000,000           Retained earnings         906,311,364         925,586,729           Total equity         1,473,311,364         1,492,586,729           Total equity         44,432,811         49,861,763           Loans and borrowings         350,000,000         300,000,000           Employee benefit obligation         10,548,870         6,984,584     <  | Intangible assets  | 4,222,156                | 6,188,057             |
| Other non-current assets         32,984,065         28,563,337           Total non-current assets         582,771,596         616,350,682           Inventories         1,269,370,898         1,717,322,020           Other current financial assets         1,379,922,883         1,244,197,702           Other current assets         607,649,701         610,794,216           Cash and cash equivalents         575,203,600         279,189,737           Total current assets         3,832,147,082         3,851,503,675           Total assets         4,414,918,678         4,467,854,357           Equity and Liabilities         Equity         4,414,918,678         4,467,854,357           Equity Share capital         315,000,000         315,000,000         315,000,000         315,000,000         Share premium         252,000,000         252,000,000         252,000,000         252,000,000         252,000,000         300,000,000 <td< td=""><td>Deferred tax assets</td><td>49,550,939</td><td>58,510,013</td></td<> | Deferred tax assets  | 49,550,939               | 58,510,013            |
| Total non-current assets         582,771,596         616,350,682           Inventories         1,269,370,898         1,717,322,020           Other current financial assets         1,379,922,883         1,244,197,702           Other current assets         607,649,701         610,794,216           Cash and cash equivalents         575,203,600         279,189,737           Total current assets         3,832,147,082         3,851,503,675           Total assets         4,414,918,678         4,467,854,357           Equity and Liabilities         Equity         575,200,000         315,000,000           Share capital         315,000,000         315,000,000         252,000,000           Share premium         252,000,000         252,000,000         252,000,000           Retained earnings         906,311,364         925,586,729           Total equity         1,473,311,364         1,492,586,729           Liabilities         Employee benefit obligation         44,432,811         49,861,763           Total non-current liabilities         350,000,000         300,000,000           Employee benefit obligation         10,548,870         6,984,584           Trade and other payables         2,067,805,546         2,232,209,497           Current tax liabilities         468,82   | Non-current financial assets   | 14,278,092               | 11,504,048            |
| Inventories  | Other non-current assets   | 32,984,065               | 28,563,337            |
| Other current financial assets         1,379,922,883         1,244,197,702           Other current assets         607,649,701         610,794,216           Cash and cash equivalents         575,203,600         279,189,737           Total current assets         3,832,147,082         3,851,503,675           Total assets         4,414,918,678         4,467,854,357           Equity and Liabilities         Equity         575,203,000         315,000,000           Share capital         315,000,000         315,000,000         252,000,000           Share premium         252,000,000         252,000,000         252,000,000           Retained earnings         906,311,364         925,586,729           Total equity         1,473,311,364         1,492,586,729           Liabilities         Employee benefit obligation         44,432,811         49,861,763           Total non-current liabilities         44,432,811         49,861,763           Loans and borrowings         350,000,000         300,000,000           Employee benefit obligation         10,548,870         6,984,584           Trade and other payables         2,067,805,546         2,232,209,497           Current tax liabilities         468,820,087         386,211,784           Total liabilities         2,995,405,   | Total non-current assets   | 582,771,596              | 616,350,682           |
| Other current financial assets         1,379,922,883         1,244,197,702           Other current assets         607,649,701         610,794,216           Cash and cash equivalents         575,203,600         279,189,737           Total current assets         3,832,147,082         3,851,503,675           Total assets         4,414,918,678         4,467,854,357           Equity and Liabilities         Equity         552,000,000         315,000,000           Share capital         315,000,000         252,000,000         252,000,000           Share premium         252,000,000         252,000,000         252,000,000           Retained earnings         906,311,364         925,586,729           Total equity         1,473,311,364         1,492,586,729           Liabilities         Employee benefit obligation         44,432,811         49,861,763           Total non-current liabilities         44,432,811         49,861,763           Loans and borrowings         350,000,000         300,000,000           Employee benefit obligation         10,548,870         6,984,584           Trade and other payables         2,067,805,546         2,232,209,497           Current tax liabilities         468,820,087         386,211,784           Total liabilities         2,925,405,   | Inventories  | 1,269,370,898            | 1,717,322,020         |
| Cash and cash equivalents         575,203,600         279,189,737           Total current assets         3,832,147,082         3,851,503,675           Total assets         4,414,918,678         4,467,854,357           Equity and Liabilities         Equity           Share capital         315,000,000         315,000,000           Share premium         252,000,000         252,000,000           Retained earnings         906,311,364         925,586,729           Total equity         1,473,311,364         1,492,586,729           Liabilities         Employee benefit obligation         44,432,811         49,861,763           Total non-current liabilities         350,000,000         300,000,000           Loans and borrowings         350,000,000         300,000,000           Employee benefit obligation         10,548,870         6,984,584           Trade and other payables         2,067,805,546         2,232,209,497           Current tax liabilities         468,820,087         386,211,784           Total current liabilities         2,897,174,503         2,925,405,865           Total liabilities         2,941,607,314         2,975,267,628  | Other current financial assets   |                          |                       |
| Total current assets         3,832,147,082         3,851,503,675           Total assets         4,414,918,678         4,467,854,357           Equity and Liabilities         Equity           Share capital         315,000,000         315,000,000           Share premium         252,000,000         252,000,000           Retained earnings         906,311,364         925,586,729           Total equity         1,473,311,364         1,492,586,729           Liabilities         Employee benefit obligation         44,432,811         49,861,763           Total non-current liabilities         44,432,811         49,861,763           Loans and borrowings         350,000,000         300,000,000           Employee benefit obligation         10,548,870         6,984,584           Trade and other payables         2,067,805,546         2,232,209,497           Current tax liabilities         468,820,087         386,211,784           Total current liabilities         2,897,174,503         2,925,405,865           Total liabilities         2,941,607,314         2,975,267,628  | Other current assets   | 607,649,701              | 610,794,216           |
| Total assets         4,414,918,678         4,467,854,357           Equity and Liabilities         Equity           Share capital         315,000,000         315,000,000           Share premium         252,000,000         252,000,000           Retained earnings         906,311,364         925,586,729           Total equity         1,473,311,364         1,492,586,729           Liabilities         Employee benefit obligation         44,432,811         49,861,763           Total non-current liabilities         44,432,811         49,861,763           Loans and borrowings         350,000,000         300,000,000           Employee benefit obligation         10,548,870         6,984,584           Trade and other payables         2,067,805,546         2,232,209,497           Current tax liabilities         468,820,087         386,211,784           Total current liabilities         2,897,174,503         2,925,405,865           Total liabilities         2,941,607,314         2,975,267,628   | Cash and cash equivalents  | 575,203,600              | 279,189,737           |
| Equity and Liabilities  Equity  Share capital 315,000,000 315,000,000 Share premium 252,000,000 252,000,000 Retained earnings 906,311,364 925,586,729  Total equity 1,473,311,364 1,492,586,729  Liabilities  Employee benefit obligation 44,432,811 49,861,763 Total non-current liabilities 44,432,811 49,861,763  Loans and borrowings 350,000,000 300,000,000 Employee benefit obligation 10,548,870 6,984,584 Trade and other payables 2,067,805,546 2,232,209,497 Current tax liabilities 468,820,087 386,211,784 Total current liabilities 2,941,607,314 2,975,267,628  | Total current assets   | 3,832,147,082            | 3,851,503,675         |
| Equity         315,000,000         315,000,000           Share capital         315,000,000         252,000,000           Share premium         252,000,000         252,000,000           Retained earnings         906,311,364         925,586,729           Total equity         1,473,311,364         1,492,586,729           Liabilities         Employee benefit obligation         44,432,811         49,861,763           Total non-current liabilities         44,432,811         49,861,763           Loans and borrowings         350,000,000         300,000,000           Employee benefit obligation         10,548,870         6,984,584           Trade and other payables         2,067,805,546         2,232,209,497           Current tax liabilities         468,820,087         386,211,784           Total current liabilities         2,897,174,503         2,925,405,865           Total liabilities         2,941,607,314         2,975,267,628   | Total assets   | 4,414,918,678            | 4,467,854,357         |
| Share capital         315,000,000         315,000,000           Share premium         252,000,000         252,000,000           Retained earnings         906,311,364         925,586,729           Total equity         1,473,311,364         1,492,586,729           Liabilities         Employee benefit obligation         44,432,811         49,861,763           Total non-current liabilities         44,432,811         49,861,763           Loans and borrowings         350,000,000         300,000,000           Employee benefit obligation         10,548,870         6,984,584           Trade and other payables         2,067,805,546         2,232,209,497           Current tax liabilities         468,820,087         386,211,784           Total current liabilities         2,897,174,503         2,925,405,865           Total liabilities         2,941,607,314         2,975,267,628  | Equity and Liabilities   |                          |                       |
| Share premium         252,000,000         252,000,000           Retained earnings         906,311,364         925,586,729           Total equity         1,473,311,364         1,492,586,729           Liabilities         Employee benefit obligation         44,432,811         49,861,763           Total non-current liabilities         44,432,811         49,861,763           Loans and borrowings         350,000,000         300,000,000           Employee benefit obligation         10,548,870         6,984,584           Trade and other payables         2,067,805,546         2,232,209,497           Current tax liabilities         468,820,087         386,211,784           Total current liabilities         2,897,174,503         2,925,405,865           Total liabilities         2,941,607,314         2,975,267,628  | Equity   |                          |                       |
| Share premium         252,000,000         252,000,000           Retained earnings         906,311,364         925,586,729           Total equity         1,473,311,364         1,492,586,729           Liabilities         Employee benefit obligation         44,432,811         49,861,763           Total non-current liabilities         44,432,811         49,861,763           Loans and borrowings         350,000,000         300,000,000           Employee benefit obligation         10,548,870         6,984,584           Trade and other payables         2,067,805,546         2,232,209,497           Current tax liabilities         468,820,087         386,211,784           Total current liabilities         2,897,174,503         2,925,405,865           Total liabilities         2,941,607,314         2,975,267,628  | Share capital  | 315,000,000              | 315,000,000           |
| Retained earnings         906,311,364         925,586,729           Total equity         1,473,311,364         1,492,586,729           Liabilities         44,432,811         49,861,763           Employee benefit obligation         44,432,811         49,861,763           Loans and borrowings         350,000,000         300,000,000           Employee benefit obligation         10,548,870         6,984,584           Trade and other payables         2,067,805,546         2,232,209,497           Current tax liabilities         468,820,087         386,211,784           Total current liabilities         2,897,174,503         2,925,405,865           Total liabilities         2,941,607,314         2,975,267,628  |  | 252,000,000              | 252,000,000           |
| Total equity         1,473,311,364         1,492,586,729           Liabilities         44,432,811         49,861,763           Employee benefit obligation         44,432,811         49,861,763           Loans and borrowings         350,000,000         300,000,000           Employee benefit obligation         10,548,870         6,984,584           Trade and other payables         2,067,805,546         2,232,209,497           Current tax liabilities         468,820,087         386,211,784           Total current liabilities         2,897,174,503         2,925,405,865           Total liabilities         2,941,607,314         2,975,267,628  |  | 906,311,364              |                       |
| Employee benefit obligation         44,432,811         49,861,763           Total non-current liabilities         44,432,811         49,861,763           Loans and borrowings         350,000,000         300,000,000           Employee benefit obligation         10,548,870         6,984,584           Trade and other payables         2,067,805,546         2,232,209,497           Current tax liabilities         468,820,087         386,211,784           Total current liabilities         2,897,174,503         2,925,405,865           Total liabilities         2,941,607,314         2,975,267,628   |  |                          | 1,492,586,729         |
| Employee benefit obligation         44,432,811         49,861,763           Total non-current liabilities         44,432,811         49,861,763           Loans and borrowings         350,000,000         300,000,000           Employee benefit obligation         10,548,870         6,984,584           Trade and other payables         2,067,805,546         2,232,209,497           Current tax liabilities         468,820,087         386,211,784           Total current liabilities         2,897,174,503         2,925,405,865           Total liabilities         2,941,607,314         2,975,267,628   | Liabilities  |                          |                       |
| Total non-current liabilities         44,432,811         49,861,763           Loans and borrowings         350,000,000         300,000,000           Employee benefit obligation         10,548,870         6,984,584           Trade and other payables         2,067,805,546         2,232,209,497           Current tax liabilities         468,820,087         386,211,784           Total current liabilities         2,897,174,503         2,925,405,865           Total liabilities         2,941,607,314         2,975,267,628   |  | 44.432.811               | 49.861.763            |
| Employee benefit obligation       10,548,870       6,984,584         Trade and other payables       2,067,805,546       2,232,209,497         Current tax liabilities       468,820,087       386,211,784         Total current liabilities       2,897,174,503       2,925,405,865         Total liabilities       2,941,607,314       2,975,267,628  | [11] [11] [11] [11] [11] [11] [11] [11]  |                          |                       |
| Employee benefit obligation       10,548,870       6,984,584         Trade and other payables       2,067,805,546       2,232,209,497         Current tax liabilities       468,820,087       386,211,784         Total current liabilities       2,897,174,503       2,925,405,865         Total liabilities       2,941,607,314       2,975,267,628  | Loans and borrowings   | 350,000,000              | 300,000,000           |
| Trade and other payables       2,067,805,546       2,232,209,497         Current tax liabilities       468,820,087       386,211,784         Total current liabilities       2,897,174,503       2,925,405,865         Total liabilities       2,941,607,314       2,975,267,628   | 5 NOON TO BE THE TO BE TO BE SEEN TO SEE THE SEEN TO SEE THE SEEN TO SEE THE SEEN TH |                          |                       |
| Current tax liabilities         468,820,087         386,211,784           Total current liabilities         2,897,174,503         2,925,405,865           Total liabilities         2,941,607,314         2,975,267,628  | [전기 : [1] [1] [1] [1] [1] [1] [1] [1] [1] [1]  |                          |                       |
| Total current liabilities         2,897,174,503         2,925,405,865           Total liabilities         2,941,607,314         2,975,267,628  | 시스 프로그램 - 100 March 1987 Her 100 March 1988 Her  |                          |                       |
| Total liabilities 2,941,607,314 2,975,267,628  | Total current liabilities  |                          |                       |
|  | Total liabilities  |                          |                       |
|  | Total equity and liabilities   | 4,414,918,678            | 4,467,854,357         |

# Condensed statement of profit or loss and other comprehensive income

|   | For the nine month | ns period ended  | For the three me | onths period ended |
|---|--------------------|------------------|------------------|--------------------|
| Particulars                                   | 31 December2018    | 31 December 2017 | 31 December 2018 | 31 December 2017   |
| Revenue                                       | 6,786,587,435      | 6,059,441,897    | 2,144,767,712    | 1,822,768,760      |
| Cost of sales                                 |                    | (3,237,313,239)  | (1,023,058,364)  | (1,018,636,674)    |
| Gross profit                                  |                    | 2,822,128,658    | 1,121,709,348    | 804,132,086        |
| Marketing, selling and distribution expenses  | (510,563,191)      | (469,179,834)    | (197,692,758)    | (154,508,264)      |
| General and administrative expenses           | (707,985,767)      | (644,988,535)    | (247,589,015)    | (220,774,414)      |
| Other income/(expense)                        | 1,211,295          | 4,745,072        | 1,438,631        | 4,696,491          |
| Operating profit                              | 1,993,098,018      | 1,712,705,361    | 677,866,206      | 433,545,899        |
| Finance income, net                           | 120,609,875        | 84,748,426       | 33,584,042       | 30,083,585         |
| Profit before tax                             | 2,113,707,893      | 1,797,453,787    | 711,450,248      | 463,629,484        |
| Income tax expense                            | (557,983,258)      | (493,863,975)    | (192,559,026)    | (111,499,167)      |
| Profit after tax                              | 1,555,724,635      | 1,303,589,812    | 518,891,222      | 352,130,317        |
| Total other comprehensive income              |                    | =11              | 123              | -                  |
| Total comprehensive income                    | 1,555,724,635      | 1,303,589,812    | 518,891,222      | 352,130,317        |
| Basic earnings per share (par value of Tk 10) | 49.39              | 41.38            | 16.47            | 11.18              |

### Statement of changes in equity

|  | F               | or the nine   | months period e   | ended         |
|--|-----------------|---------------|-------------------|---------------|
| Particulars  | Share capital   | Share premium | Retained earnings | Total equity  |
|  | Taka            | Taka          | Taka              | Taka          |
| Balance at 1 April 2017<br>Net profit for the period ended | 315,000,000     | 252,000,000   | 1,013,110,293     | 1,580,110,293 |
| 31 December 2017   | <del>(*</del> ) | -             | 1,303,589,812     | 1,303,589,812 |
| Final dividend for 2016-2017                               |                 |               | (157,500,000)     | (157,500,000) |
| First interim dividend for 2017-2018                       |                 |               | (787,500,000)     | (787,500,000) |
| Balance at 31 December 2017                                | 315,000,000     | 252,000,000   | 1,371,700,105     | 1,938,700,105 |
| Balance at 1 April 2018<br>Net profit for the period ended | 315,000,000     | 252,000,000   | 925,586,729       | 1,492,586,729 |
| 31 December 2018   | -               | -             | 1,555,724,635     | 1,555,724,635 |
| Final dividend for 2017-2018                               |                 |               | (315,000,000)     | (315,000,000) |
| First interim dividend for 2018-2019                       |                 |               | (472,500,000)     | (472,500,000) |
| Second interim dividend for 2018-2019                      |                 |               | (787,500,000)     | (787,500,000) |
| Balance at 31 December 2018                                | 315,000,000     | 252,000,000   | 906,311,364       | 1,473,311,364 |

# Statement of cash flows

|  | For the nine me  | onths period ended |
|--|------------------|--------------------|
| Particulars  | 31 December 2018 | 31 December 2017   |
|  | Taka             | Taka               |
| Cash flows from operating activities               |                  |                    |
| Collection from customers                          | 6,800,615,985    | 6,011,258,419      |
| Payment to suppliers and for operating expenses    | (4,479,794,445)  | (3,809,630,697)    |
| Cash generated from operating activities           | 2,320,821,540    | 2,201,627,722      |
| Interest paid                                      | (8,747,884)      | -                  |
| Interest received                                  | 103,465,706      | 66,833,397         |
| Income tax paid                                    | (466,415,881)    | (458,238,797)      |
| Net cash from operating activities                 | 1,949,123,481    | 1,810,222,322      |
| Cash flows from investing activities               |                  |                    |
| Acquisition of property, plant and equipment       | (56,080,884)     | (57,524,823)       |
| Acquisition of intangible assets                   | •                | (871,000)          |
| Disposal of property, plant and equipment          | 1,211,295        | 4,745,072          |
| Proceeds from encashment of short-term investments | (73,240,029)     | (461,765,404)      |
| Net cash used in investing activities              | (128,109,618)    | (515,416,155)      |
| Cash flows from financing activities               |                  |                    |
| Net proceeds from loans and borrowings             | 50,000,000       | 200,000,000        |
| Dividend paid                                      | (1,575,000,000)  | (945,000,000)      |
| Net cash used in financing activities              | (1,525,000,000)  | (745,000,000)      |
| Net increase in cash and cash equivalents          | 296,013,863      | 549,806,167        |
| Opening cash and cash equivalents                  | 279,189,737      | 166,833,748        |
| Closing Cash and cash equivalents                  | 575,203,600      | 716,639,915        |
|  |                  |                    |

Shareholders are requested to contact us and address all communication to company's Corporate Office Address (The Glass House, 6th Floor, Plot. 02, Block: SE (B) Gulshan Avenue, Gulshan 1, Dhaka 1212)

| Sd/-                                     | Sd/-     | Sd/-                               |
|--|----------|------------------------------------|
| Christabel Randolph<br>Company Secretary | Director | Ashish Goupal<br>Managing Director |
| Sd/-                                     |          |                                    |
| Elias Ahmed<br>Chief Financial Officer   |          | Sd/-                               |
|  |          | Rahman Rahman Hug                  |
|  |          | Chartered Accountants              |

Dhaka, 24 January 2019